

NEWS

CARVANA BRINGS INSPECTION AND RECONDITIONING CENTER CAPABILITIES TO ADESA GOLDEN GATE

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Integrating operations unlocks faster delivery for Bay Area customers

SAN FRANCISCO--(BUSINESS WIRE)-- Carvana (NYSE: CVNA), an industry pioneer for buying and selling used cars online, today announced plans to bring Inspection and Reconditioning Center (IRC) capabilities to its existing ADESA Golden Gate wholesale auction site. This move not only increases Carvana's national reconditioning capacity but also enhances its offerings for both retail and wholesale customers in the region.

This press release features multimedia. View the full release here: https://www.businesswire.com/news/home/20250909698884/en/



Located in Tracy, Calif., ADESA
Golden Gate has served wholesale
customers for more than five decades.
The more than 150-acre site with
nearly 25,000 parking spaces offers
substantial infrastructure to support
Carvana IRC operations alongside
ADESA's ongoing wholesale auction
services. As part of this move,
Carvana has already begun hiring in
the area and expects to create
approximately 100 new jobs across
entry-level and skilled roles in
inspection, reconditioning, and
fulfillment over time.

"Bringing IRC capabilities to ADESA Golden Gate not only strengthens

Carvana's nationwide network but also drives specific benefits for our retail and wholesale customers in the region," said Brian Boyd, senior vice president of inventory at Carvana. "We are excited to unlock faster delivery options for local car buyers and a more comprehensive offering for our wholesale auction customers while building our team and presence in Northern California."

With this integration, Carvana is expanding its total reconditioning capacity and establishing a new pool of retail inventory in the Bay Area, supporting faster delivery times for local customers. Wholesale customers will benefit from enhanced on-site capabilities alongside the full functionality of ADESA's in-lane and digital auction platforms.

The site's efficient transition to an IRC-enabled facility is supported by Carvana's proprietary software platform, CARLI, which drives operational consistency and scale across the company's national reconditioning network.

Forward Looking Statements

This release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements reflect Carvana's current expectations and projections with respect to, among other things, its financial condition, results of operations, plans, objectives, strategy, future

performance, and business. These statements may be preceded by, followed by or include the words "aim," "anticipate," "believe," "estimate," "expect," "forecast," "intend," "likely," "outlook," "plan," "potential," "project," "projection," "seek," "can," "could," "may," "should," "would," "will," the negatives thereof and other words and terms of similar meaning.

Forward-looking statements include all statements that are not historical facts, including expectations regarding our operational and efficiency initiatives and gains, our strategy, forecasted results, including forecasted Adjusted EBITDA and forecasted retail units sold, potential infrastructure capacity utilization, efficiency gains and opportunities to improve our results, including opportunities to increase our margins and reduce our expenses, trends or expectations regarding inventory, anticipated benefits of integrations, job creation and future staffing needs, and our long-term financial goals and growth opportunities. Such forward-looking statements are subject to various risks and uncertainties.

Accordingly, there are or will be important factors that could cause actual outcomes or results to differ materially from those indicated in these statements. Among these factors are risks related to: our ability to utilize our available infrastructure capacity and realize the expected benefits therefrom, including increased margins and lower expenses; the benefits from our initiatives relating to ADESA; the larger automotive ecosystem, including consumer demand, global supply chain challenges, and other macroeconomic issues (including the imposition of new or increased tariffs); our ability to raise additional capital and our substantial indebtedness; our ability to effectively manage our rapid growth; our ability to maintain customer service quality and reputational integrity and enhance our brand; the seasonal and other fluctuations in our quarterly and annual operating results; our relationship with DriveTime and its affiliates; the highly competitive industry in which we participate, which among other consequences, could impact our long-term growth opportunities; the changes in prices of new and used vehicles; our ability to acquire and expeditiously sell desirable inventory; our ability to grow complementary product and service offerings; and the other risks identified under the "Risk Factors" section in our Annual Report on Form 10-K for the fiscal year ended December 31, 2024.

There is no assurance that any forward-looking statements will materialize. You are cautioned not to place undue reliance on forward-looking statements, which reflect expectations only as of this date. Carvana does not undertake any obligation to publicly update or review any forward-looking statement, whether as a result of new information, future developments, or otherwise.

About Carvana

Carvana's mission is to change the way people buy and sell cars. Since launching in 2013, Carvana has revolutionized automotive retail and delighted millions of customers with an offering that is fun, fast, and fair. With Carvana, customers can find a car, get financing, trade in, and complete a purchase entirely online with the convenience of delivery or local pickup as soon as the same day. Carvana's unique offering is powered by its passionate team, differentiated national infrastructure, and purpose-built technology.

For more information, please visit www.carvana.com.

About ADESA

ADESA is a leader in wholesale auto, providing comprehensive remarketing and logistics solutions that help OEMs, financial institutions, fleets, and dealers source, sell and manage cars efficiently and profitably. ADESA customers across the country enjoy access to its extensive physical auction network, robust digital offerings, and value-added services. ADESA is owned by leading online automotive retailer Carvana (NYSE: CVNA). Learn more about ADESA here.

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