

NEWS

CARVANA CELEBRATES BRINGING THE NEW WAY TO BUY A CAR TO ITS 100TH MARKET

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As-Soon-As-Next-Day Delivery Now Offered to Hilton Head Island, Tuscaloosa, Athens and Savannah

SAVANNAH, Ga.--(BUSINESS WIRE)-- Carvana (NYSE: CVNA), a leading e-commerce platform for buying and selling used cars, strengthened its presence in the southeast today, now offering as-soon-as-next-day vehicle delivery to Hilton Head Island, S.C., Tuscaloosa, Ala., Athens, Ga., and the company's 100th market, Savannah, Ga. In as little as 10 minutes, customers can shop more than 15,000 vehicles on Carvana.com, finance, purchase, trade-in, and now schedule as-soon-as-next-day delivery. Area customers can also sell their current vehicle to Carvana in minutes by entering their license plate online, receive a real offer, then schedule as-soon-as-next-day pickup of that vehicle.

This press release features multimedia. View the full release here: https://www.businesswire.com/news/home/20190227005090/en/

Carvana strengthens southeast presence today, launching in Hilton Head Island, S.C., Tuscaloosa, Ala., Athens, Ga., and the company's 100th market, Savannah, Ga. (Photo: Business Wire)

Carvana customers can shop online from the comfort of home or on the go via their mobile device, saving valuable time and money. Additionally, all of Carvana's 15,000+ vehicles come with a seven-day return policy, so the customer has the time to ensure the vehicle fits their life, giving them a great

selection with great prices and a great customer experience.

Every Carvana vehicle is Carvana Certified, meaning it has no frame damage, has never been in a reported accident, and has undergone a rigorous 150-point inspection. Features, imperfections and updated information about open safety recalls are listed on the car's vehicle description page.

"Georgia is a special place for us because it's where we sold our very first car, in Atlanta, in 2013," said Ernie Garcia, founder and CEO of Carvana. "Being able to return to the state where it all started, for market No. 100 just six years later, is incredible. Customers in the southeast have continued to welcome Carvana, so we're looking forward to bringing the new way to buy a car to even more customers in Hilton Head Island, Tuscaloosa, Athens and Savannah."

Carvana believes in treating people better, and being active in the communities in which employees live and work. To celebrate the 100th market launch in Savannah, Carvana partnered with Greenbriar Children's Center to meet 100 of the needs on the agency wish list. Greenbriar's mission is to promote the healthy development of children and the strengthening of families, so its needs include household items, food staples, toiletries, clothing and bedding. Carvana was honored to contribute to this wish list, and encourages Savannah residents to join them in making their own contributions.

About Carvana (NYSE: CVNA)

Founded in 2012 and based in Phoenix, Carvana's (NYSE: CVNA) mission is to change the way people buy cars. By removing the traditional dealership infrastructure and replacing it with technology and exceptional customer service, Carvana offers consumers an intuitive and convenient online car buying and financing platform. Carvana.com enables consumers to quickly and easily shop more than 15,000 vehicles, finance, trade-in or sell their current vehicle to Carvana, sign contracts, and schedule as-soon-as-next-day delivery or pickup at one of Carvana's patented, automated Car Vending Machines.

For further information on Carvana, please visit www.carvana.com, or connect with us on Facebook, Instagram or Twitter.

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