

NEWS

CARVANA EXPANDS MID-ATLANTIC PRESENCE WITH FOUR ADDITIONAL MARKETS

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Carvana Brings Hagerstown, Salisbury, Charlottesville and Roanoke the New Way to Buy a Car

ROANOKE, Va.--(BUSINESS WIRE)-- [Carvana](#) (NYSE: CVNA), a leading e-commerce platform for buying and selling used cars, launched in four Mid-Atlantic markets today, offering its as-soon-as-next-day vehicle delivery to Hagerstown, Salisbury, Charlottesville and Roanoke area residents. In as little as 10 minutes, from the comfort of home or on the go via their mobile device, customers can shop more than 15,000 vehicles on [Carvana.com](#), finance, purchase, trade in and schedule as-soon-as-next-day delivery. Customers can also [sell their current vehicle to Carvana](#), getting a real offer in just minutes.

This press release features multimedia. View the full release here: <https://www.businesswire.com/news/home/20190515005186/en/>

Carvana Rapidly Expands with Four Additional Mid-Atlantic Markets, Offering As-Soon-As-Next-Day Vehicle Delivery to Hagerstown, Salisbury, Charlottesville and Roanoke. (Photo: Business Wire)

Carvana offers customers a car buying experience focused on transparency and ease. On [Carvana.com](#), customers shop for and purchase their next vehicle entirely online, saving valuable time and money by skipping the dealership. Additionally, all Carvana vehicles come with a 7-day return policy,

giving customers the time to ensure their vehicle fits their life. Whether it's making sure the car seats fit, or checking the leg room for a road trip up the coast, it's an upgrade to the traditional test-drive.

All 15,000+ vehicles in Carvana's national inventory are photographed in 360 degrees, so customers get a high-definition virtual tour of every vehicle. Additionally, every Carvana vehicle is Carvana Certified, meaning it has undergone a rigorous 150-point inspection, has no frame damage and has never been in a reported accident. Features, imperfections and updated information about open safety recalls are listed on the car's vehicle description page.

"Our goal is to bring the new way to buy a car to as many people as possible," said Ernie Garcia, founder and CEO of Carvana. "As we widen our reach along the Mid-Atlantic, we look forward to offering the convenience of as-soon-as-next-day vehicle delivery to Hagerstown, Salisbury, Charlottesville and Roanoke area residents."

Carvana now offers as-soon-as-next-day vehicle delivery in 129 markets across the U.S.

About Carvana (NYSE: CVNA)

Founded in 2012 and based in Phoenix, Carvana's (NYSE: CVNA) mission is to change the way people buy cars. By removing the traditional dealership infrastructure and replacing it with technology and exceptional customer service, Carvana offers consumers an intuitive and convenient online car buying and financing platform. Carvana.com enables consumers to quickly and easily shop more than 15,000 vehicles, finance, trade-in or sell their current vehicle to Carvana, sign contracts, and schedule as-soon-as-next-day delivery or pickup at one of Carvana's patented, automated Car Vending Machines.

For further information on Carvana, please visit www.carvana.com, or connect with us on [Facebook](#), [Instagram](#) or [Twitter](#).

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