

NEWS

CARVANA BRINGS THE NEW WAY TO BUY A CAR TO THREE NEW CALIFORNIA MARKETS

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Carvana Offers As-Soon-As-Next-Day Vehicle Delivery to Stockton, Modesto and Vallejo

STOCKTON, Calif.--(BUSINESS WIRE)-- Carvana (NYSE: CVNA), a leading e-commerce platform for buying and selling used cars, launched in Stockton, Modesto and Vallejo today. In as little as 10 minutes, from the comfort of home or on the go via their mobile device, customers can shop more than 15,000 vehicles on Carvana.com, finance, purchase, trade in, and sell their current vehicle to Carvana; and area residents can now schedule assoon-as-next-day delivery.

This press release features multimedia. View the full release here: https://www.businesswire.com/news/home/20190402005191/en/

Carvana launches three new California markets, offering as-soon-asnext-day vehicle delivery to Stockton, Modesto and Vallejo area residents. (Photo: Business Wire) By ditching the dealership and shopping online at Carvana.com, customers get a great selection, great price and a great customer experience. Every Carvana vehicle comes with a seven-day return policy - an upgrade to the traditional test-drive - giving them the time and peace of mind to ensure the vehicle fits

their life.

All 15,000+ vehicles in Carvana's national inventory are photographed in 360 degrees to provide customers with a high-definition virtual tour. Every vehicle is Carvana Certified, meaning it has undergone a rigorous 150-point inspection, has no frame damage and has never been in a reported accident. Features, imperfections and updated information about open safety recalls are listed on the car's vehicle description page.

"Offering as-soon-as-next-day vehicle delivery in our first market in California in 2017 was a significant milestone in our coast-to-coast growth," said Ernie Garcia, founder and CEO of Carvana. "To now bring the new way to buy a car to a total of 10 cities in the state of California is an accomplishment we're proud of, and we're looking forward to Stockton, Modesto and Vallejo residents embracing the easy, tech-forward car buying and selling we offer."

Carvana now offers as-soon-as-next-day vehicle delivery in 112 cities nationwide.

About Carvana (NYSE: CVNA)

Founded in 2012 and based in Phoenix, Carvana's (NYSE: CVNA) mission is to change the way people buy cars. By removing the traditional dealership infrastructure and replacing it with technology and exceptional customer service, Carvana offers consumers an intuitive and convenient online car buying and financing platform. Carvana.com enables consumers to quickly and easily shop more than 15,000 vehicles, finance, trade-in or sell their current vehicle to Carvana, sign contracts, and schedule as-soon-as-next-day delivery or pickup at one of Carvana's patented, automated Car Vending Machines.

For further information on Carvana, please visit www.carvana.com, or connect with us on Facebook, Instagram or Twitter.

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