

NEWS

CARVANA RAPIDLY EXPANDS IN THE STATE OF NEW YORK

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Rochester, Buffalo, Syracuse, Binghamton and Albany Now Have a New Way to Buy a Car

ROCHESTER, N.Y.--(BUSINESS WIRE)-- Carvana (NYSE: CVNA), a leading e-commerce platform for buying, financing and selling used cars, has launched in five New York markets, offering its as-soon-as-next-day vehicle delivery to Rochester, Buffalo, Syracuse, Binghamton and Albany area residents. In as little as 10 minutes, customers can shop more than 15,000 vehicles on Carvana.com, finance, purchase, trade-in, and now schedule assoon-as-next-day delivery. Carvana customers can also sell their current vehicle to Carvana by simply entering their license plate online, and receive a real offer in minutes, then schedule as-soon-as-next-day pickup of that vehicle.

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Carvana has expanded into five New York markets, offering as-soonas-next-day delivery to Rochester, Buffalo, Syracuse, Binghamton and Albany area residents. Carvana customers can shop online from the comfort of home or on the go via their mobile device, saving valuable time and money. Every Carvana vehicle comes with a seven-day return policy, giving customers the peace of mind and time to ensure the vehicle fits their life. By shopping online at Carvana.com,

customers get a great selection, great prices and a great customer experience.

Additionally, every Carvana vehicle is Carvana Certified, meaning it has no frame damage, has never been in a reported accident, and has undergone a rigorous 150-point inspection. Features, imperfections and updated information about open safety recalls are listed on the car's vehicle description page.

"We launched in New York City last fall, and found that New Yorkers welcomed the transparency and ease that Carvana brings to the car buying experience," said Ernie Garcia, founder and CEO of Carvana. "We're looking forward to growing even more in the Empire State, bringing the new way to buy a car to Rochester, Buffalo, Syracuse, Binghamton and Albany area residents."

Carvana now offers as-soon-as-next-day vehicle delivery in 91 markets across the U.S.

About Carvana (NYSE: CVNA)

Founded in 2012 and based in Phoenix, Carvana's (NYSE: CVNA) mission is to change the way people buy cars. By removing the traditional dealership infrastructure and replacing it with technology and exceptional customer service, Carvana offers consumers an intuitive and convenient online car buying and financing platform. Carvana.com enables consumers to quickly and easily shop more than 15,000 vehicles, finance, trade-in or sell their current vehicle to Carvana, sign contracts, and schedule as-soon-as-next-day delivery or pickup at one of Carvana's patented, automated Car Vending Machines.

For further information on Carvana, please visit www.carvana.com, or connect with us on Facebook, Instagram or Twitter.

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