

NEWS

CARVANA UNVEILS KANSAS CITY CAR VENDING MACHINE

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Carvana's Newest Car Vending Machine Opens, Topeka Now Offered As-Soon-As-Next-Day Vehicle Delivery

KANSAS CITY, Mo.--(BUSINESS WIRE)-- Carvana (NYSE: CVNA), a leading e-commerce platform for buying and selling used cars, debuted its newest Car Vending Machine today, located in Kansas City. Standing eight stories high, holding 27 vehicles, the Kansas City location provides a memorable and customer-centric pickup experience for customers who purchase a vehicle on Carvana.com and choose to pick it up from the Car Vending Machine. Today Carvana also launched as-soon-as-next-day vehicle delivery to Topeka; and area residents can also sell their current vehicle to Carvana, even if they aren't purchasing a vehicle, receive a real offer in just minutes and schedule as-soon-as-next-day pickup of that vehicle.

This press release features multimedia. View the full release here: https://www.businesswire.com/news/home/20190509005032/en/

Carvana Debuts 18th Car Vending Machine, Brings Topeka Area Residents the New Way to Buy a Car (Photo: Business Wire) In as little as 10 minutes, customers can shop more than 15,000 vehicles on Carvana.com, finance, purchase, trade-in, and schedule as-soon-as-next-day delivery or Car Vending Machine pickup of that vehicle. Customers that choose

to pick up at the Car Vending Machine receive a commemorative, oversized Carvana coin to activate the vending process. Surrounded in an immersive, customer-centric setting, the pick-up process takes only minutes, compared to hours at the dealership.

In addition to being photographed in 360 degrees, inside and out, all Carvana vehicles come with a seven-day return policy, giving customers the peace of mind and time to ensure the vehicle fits their life. Whether it's seeing if the whole crew fits for the drive out to Kauffman for a Royals game, or how it handles the stop-and-go traffic on the Plaza, it's an upgrade to the traditional test-drive. Every Carvana vehicle is Carvana Certified, having passed a rigorous, 150-point inspection, has never been in a reported accident and has no frame damage. Features, imperfections and updated information about open safety recalls are listed on every car's vehicle description page.

"We launched as-soon-as-next-day vehicle delivery to the Kansas City metro area just over a year ago," said Ernie Garcia, founder and CEO of Carvana. "We've found that area residents appreciate our new way to buy a car and as we grow our presence in the Midwest, we're proud to add a Car Vending Machine to Kansas City's skyline, as well as expand our services to Topeka today."

Kansas City is the first Carvana Car Vending Machine location in Missouri and the 18th in the U.S. Additional Car Vending Machines are located in cities across Tennessee, Texas, Florida, North Carolina, Maryland, Arizona, Pennsylvania, Ohio, Indiana and Illinois.

Located at 1700 W. 29th Street, the Kansas City Car Vending Machine is open Monday through Saturday from 9 a.m. to 7 p.m. CT. Vehicle pickup at any of Carvana's Car Vending Machines is free for all Carvana customers.

About Carvana (NYSE: CVNA)

Founded in 2012 and based in Phoenix, Carvana's (NYSE: CVNA) mission is to change the way people buy cars. By removing the traditional dealership infrastructure and replacing it with technology and exceptional customer service, Carvana offers consumers an intuitive and convenient online car buying and financing platform. Carvana.com enables consumers to quickly and easily shop more than 15,000 vehicles, finance, trade-in or sell their current vehicle to Carvana, sign contracts, and schedule as-soon-as-next-day delivery or pickup at one of Carvana's patented, automated Car Vending Machines.

For further information on Carvana, please visit www.carvana.com, or connect with us on Facebook, Instagram or Twitter.

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