

NEWS

CARVANA LAUNCHES ITS SECOND ARIZONA MARKET WITH FREE, AS-SOON-AS-NEXT-DAY DELIVERY TO TUCSON

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Old Pueblo Residents Get a New Way to Buy More Than 8,000 Cars

TUCSON, Ariz.--(BUSINESS WIRE)-- [Carvana](#) (NYSE: CVNA), a leading eCommerce platform for buying used cars, today announced its expansion into Tucson, the company's second market in Arizona. Area residents can shop more than 8,000 vehicles, finance, purchase and even trade in an old car in as little as 10 minutes from the comfort of home or on the go from their mobile device – all with free, as-soon-as-next-day vehicle delivery.

This press release features multimedia. View the full release here: <http://www.businesswire.com/news/home/20171206005141/en/>

Carvana Grows Arizona Presence, Launching Tucson Market. (Photo: Business Wire)

Carvana's transparent, no surprises approach puts customers in control of the car buying process. With nearly 12,000 online customer reviews and an average rating of 4.7 out of 5 stars, Carvana is completely focused on giving

customers an exceptional experience, time back in their days and money back in their wallets. In 2016, customers who purchased a car through Carvana saved an average of \$1,430 versus the Kelley Blue Book® Suggested Retail Value.

All Carvana cars have passed a rigorous 150-point inspection, have never been in a reported accident, nor have frame damage. Customers can view all features, imperfections and updated information about open safety recalls on the car's vehicle description page. In addition, Carvana's seven-day test-drive gives customers the time and peace of mind to ensure that their vehicle fits their life. If customers aren't satisfied, they can return it within seven days for a full refund.

"Arizona is my home state, along with many Carvana employees, so we're proud to give even more Arizonans a new way to buy a car," said Ernie Garcia, Carvana founder and CEO. "We hope Tucson customers enjoy the flexibility Carvana offers, while saving some valuable time and money."

Carvana has delivered vehicles to customers in 48 states, and offers free, as-soon-as-next-day delivery to residents in 41 markets: Albuquerque (N.M.), Atlanta, Augusta (Ga.), Austin (Texas), Bakersfield (Calif.), Baltimore, Birmingham (Ala.), Charlotte (N.C.), Chattanooga (Tenn.), Chicago, Cincinnati, Cleveland, Columbia (S.C.), Columbus (Ohio), Dallas, Detroit, Greenville (S.C.), Hampton Roads (Va.), Houston, Indianapolis, Jacksonville (Fla.), Knoxville (Tenn.), Las Vegas, Los Angeles, Louisville (Ky.), Macon (Ga.), Memphis (Tenn.), Miami, Nashville (Tenn.), Oklahoma City, Orlando (Fla.), Philadelphia, Phoenix, Pittsburgh, Raleigh (N.C.), Richmond (Va.), San Antonio, St. Louis, Tampa (Fla.), Washington, D.C., and now Tucson (Ariz.).

About Carvana (NYSE: CVNA)

Founded in 2012 and based in Phoenix, Carvana's (NYSE: CVNA) mission is to change the way people buy cars. By removing the traditional dealership infrastructure and replacing it with technology and exceptional customer service, Carvana offers consumers an intuitive and convenient online automotive retail platform, with a fully transactional website that enables consumers to quickly and easily buy a car online, including finding their preferred vehicle, qualifying for financing, completing the purchase and loan with signed contracts, and receiving delivery or pickup of the vehicle from one of Carvana's proprietary automated Car Vending Machines.

For further information on Carvana, please visit www.carvana.com, or connect with us on [Facebook](#), [Instagram](#) or [Twitter](#).

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