

NEWS

CARVANA EXPANDS CENTRAL FLORIDA PRESENCE

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Carvana Brings The New Way to Buy a Car to Lakeland and North Port Area Residents

LAKELAND, Fla.--(BUSINESS WIRE)-- Carvana (NYSE: CVNA), a leading e-commerce platform for buying and selling used cars, launched in two Florida markets today, offering as-soon-as-next-day vehicle delivery to Lakeland and North Port. In as little as 10 minutes, from the comfort of home or on the go via their mobile device, area residents can shop more than 15,000 vehicles on Carvana.com, finance, purchase, sell or trade their current vehicle to Carvana and schedule as soon-as-next-day vehicle delivery.

This press release features multimedia. View the full release here: https://www.businesswire.com/news/home/20190605005177/en/

Carvana customers save valuable time and money by skipping the dealership and shopping online. All 15,000+ vehicles in Carvana's national inventory are photographed in 360 degrees, so customers get a high-definition virtual tour of every vehicle. Additionally, every Carvana vehicle is Carvana Certified, meaning it has undergone a rigorous 150-point inspection, has no frame damage and has never been in a reported accident. Features, imperfections and updated information about open safety recalls are listed on the car's vehicle description page.

To give customers the peace of mind and time to ensure their vehicle fits their life, every Carvana vehicle comes with a seven-day return policy. This upgrade to the traditional test drive allows customers to live with the vehicle for a week; install car seats, see how the golf clubs fit in the trunk, take it on their daily commute.

"Florida is home to some of our earliest markets and earliest adopters of The New Way to Buy a Car," said Ernie Garcia, founder and CEO of Carvana. "We are confident that Lakeland and North Port area residents will join them and welcome the transparency and ease of buying their next car online."

With today's launch, Carvana now offers as-soon-as-next-day vehicle delivery in seven Florida markets and a total of 131 markets across the U.S.

Carvana Continues Expansion in Central Florida, Offering As-Soon-As-Next-Day Vehicle Delivery to Lakeland and North Port Area Residents. (Photo: Business Wire)

About Carvana (NYSE: CVNA)

Founded in 2012 and based in Phoenix, Carvana's (NYSE: CVNA) mission is to change the way people buy cars. By removing the traditional dealership infrastructure and replacing it with technology and exceptional customer service, Carvana offers consumers an intuitive and convenient online car buying and financing platform. Carvana.com enables consumers to quickly and easily

shop more than 15,000 vehicles, finance, trade-in or sell their current vehicle to Carvana, sign contracts, and schedule as-soon-as-next-day delivery or pickup at one of Carvana's patented, automated Car Vending Machines.

For further information on Carvana, please visit www.carvana.com, or connect with us on Facebook, Instagram or Twitter.

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Carvana

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