

NEWS

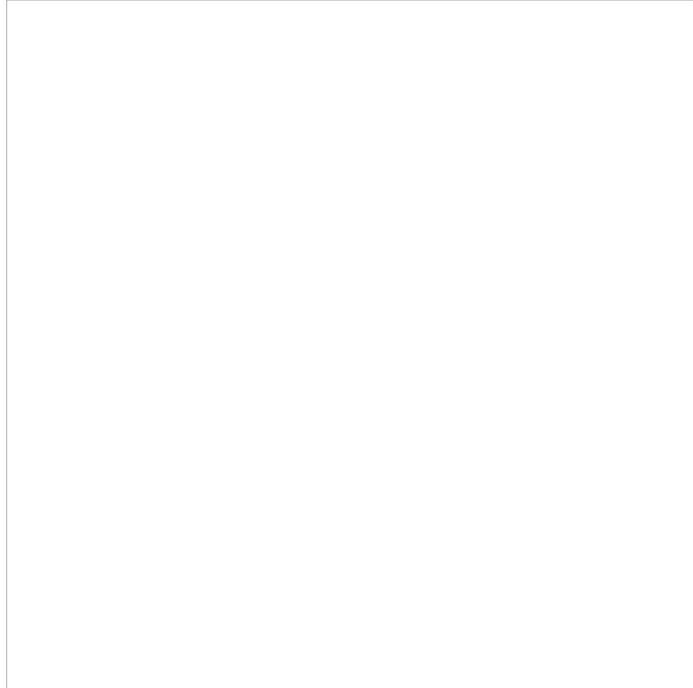
CARVANA PUTS THE SOON IN SOONER STATE FOR OKLAHOMA CITY CAR BUYERS

Jun 21, 2017

Oklahoma City Residents Can Now Purchase Vehicles 100 Percent Online, Delivered As Soon As the Next Day

OKLAHOMA CITY--(BUSINESS WIRE)-- Carvana (NYSE: CVNA), a leading eCommerce platform where customers can finance, purchase, and trade in a car in as little as 10 minutes, is delivering cars even sooner in the Sooner State with the launch of its 30th market: Oklahoma City.

This Smart News Release features multimedia. View the full release here: <http://www.businesswire.com/news/home/20170621005037/en/>



Carvana launches its 30th market with Oklahoma City. (Photo: Business Wire)

Now, by visiting Carvana.com, Oklahoma City customers can search through Carvana's 7,000+ vehicles, and after completing the online purchase process, schedule home delivery of their vehicle as soon as the next day. Those who want to experience Carvana's coin-operated, fully automated Car Vending Machine can also road trip to Dallas to pick up their car. Free of haggling and full of savings, in 2016, Carvana customers saved an average of \$1,430 versus the Kelley Blue Book Suggested Retail Value.

In addition, all Carvana vehicles have passed a rigorous, 150-point inspection, have never been in a reported accident nor have frame damage. Because Carvana values transparency, customers can view all features, imperfections and updated information about open safety recalls on the car's vehicle description page. Carvana also offers a seven-day test-own period for each vehicle, giving customers the time, convenience and peace of mind to ensure their vehicle fits their life.

"For a lot of people, visiting a dealership is stressful. We're giving consumers an alternative option – making car buying fun, simple and stress-free," said Ernie Garcia, founder and CEO of Carvana. "With the largest metropolitan area in Oklahoma and a growing local eCommerce landscape, we're proud to reach our 30th market milestone in Oklahoma City."

Carvana has delivered vehicles to customers in 48 states, and offers free, as-soon-as-next-day delivery to residents in 30 markets: Atlanta, Augusta (Ga.), Austin, Birmingham, Charlotte, Chicago, Cincinnati, Cleveland, Columbia (S.C.), Columbus, Dallas, Greenville (S.C.), Hampton Roads (Va.), Houston, Indianapolis, Jacksonville, Macon (Ga.), Memphis, Miami, Nashville, Orlando, Philadelphia, Pittsburgh, Raleigh, Richmond, San Antonio, St. Louis, Tampa, Washington, D.C., and now Oklahoma City.

About Carvana (NYSE: CVNA)

Founded in 2012 and based in Phoenix, Carvana's (NYSE: CVNA) mission is to change the way people buy cars. By removing the traditional dealership infrastructure and replacing it with technology and exceptional customer service, Carvana offers consumers an intuitive and convenient online automotive retail platform, with a fully transactional website that enables consumers to quickly and easily buy a car online, including finding their preferred vehicle, qualifying for financing, completing the purchase and loan with signed contracts, and receiving delivery or pickup of the vehicle from one of Carvana's proprietary automated Car Vending Machines.

For further information on Carvana, please visit www.carvana.com, or connect with us on [Facebook](#), [Instagram](#) or [Twitter](#).

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