

NEWS

CARVANA HAS GEORGIA ON ITS MIND, LAUNCHING PRESENCE IN MACON AND AUGUSTA

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Joining Atlanta, New Georgia Markets Expand Free, As-Soon-As-Next-Day Delivery Availability

AUGUSTA, Ga. & MACON, Ga.--(BUSINESS WIRE)-- Four years after selling its first car in the Peach State, Carvana (NYSE: CVNA) is growing its presence where it all began, launching free, as-soon-as-next-day vehicle delivery to residents in the Augusta and Macon areas.

This Smart News Release features multimedia. View the full release here: http://www.businesswire.com/news/home/20170607005315/en/

Carvana has Georgia on its mind, launching presence in Macon and Augusta. (Photo: Business Wire)

Carvana, a leading eCommerce platform for buying used cars, launched in Atlanta in 2013, delivering customers a new way to buy a car. By visiting Carvana.com, customers can search 7,300+ vehicles, finance, purchase and

trade in a car, all online, in as little as 10 minutes – frustrating, stressful Saturdays at the dealership are now a thing of the past. With Carvana's advanced, proprietary technology, customers are in control of their car-buying experience.

Once customers have completed the online purchase process, they can schedule home delivery of their vehicle as soon as the next day. Customers who want to see where it all began in Atlanta can also choose to pick up their vehicle from Carvana's Atlanta fulfillment location. Through Carvana's sevenday test-own policy, customers are given the time, convenience and peace of mind to ensure that their vehicle fits their life.

Carvana believes that transparency within all parts of the experience is paramount, so every vehicle in its inventory has undergone a rigorous, 150-point inspection, has no reported accidents, and has no evidence of frame damage. Additionally, customers can view all features, imperfections and updated information about any open safety recalls on the car's vehicle description page.

"Georgia was the very first state we sold our very first car in, so our expansion into Macon and Augusta is really meaningful to us," said Ernie Garcia, founder and CEO of Carvana. "We're grateful to be able to expand our offerings where it all began, giving even more Georgia residents free, as-soon-as-next-day delivery."

To date, Carvana has delivered cars to customers in 48 states. With this launch, Carvana now offers free, as-soon-as-next-day delivery to residents in 29 markets: Atlanta, Austin, Birmingham, Charlotte, Chicago, Cincinnati, Cleveland, Columbia (S.C.), Columbus, Dallas, Greenville (S.C.), Hampton Roads (Va.), Houston, Indianapolis, Jacksonville, Memphis, Miami, Nashville, Orlando, Philadelphia, Pittsburgh, Raleigh, Richmond, San Antonio, St. Louis, Tampa, Washington, D.C., and now Augusta and Macon, Ga.

About Carvana (NYSE: CVNA)

Founded in 2012 and based in Phoenix, Carvana's (NYSE: CVNA) mission is to change the way people buy cars. By removing the traditional dealership infrastructure and replacing it with technology and exceptional customer service, Carvana offers consumers an intuitive and convenient online automotive retail platform, with a fully transactional website that enables consumers to quickly and easily buy a car online, including finding their preferred vehicle, qualifying for financing, completing the purchase and loan with signed contracts, and receiving delivery or pickup of the vehicle from one of Carvana's proprietary automated Car Vending Machines.

 $For further information on Carvana, please visit \\ www.carvana.com, or connect with us on \\ Facebook, \\ Instagram \\ or \\ Twitter.$

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Source: Carvana

