

NEWS

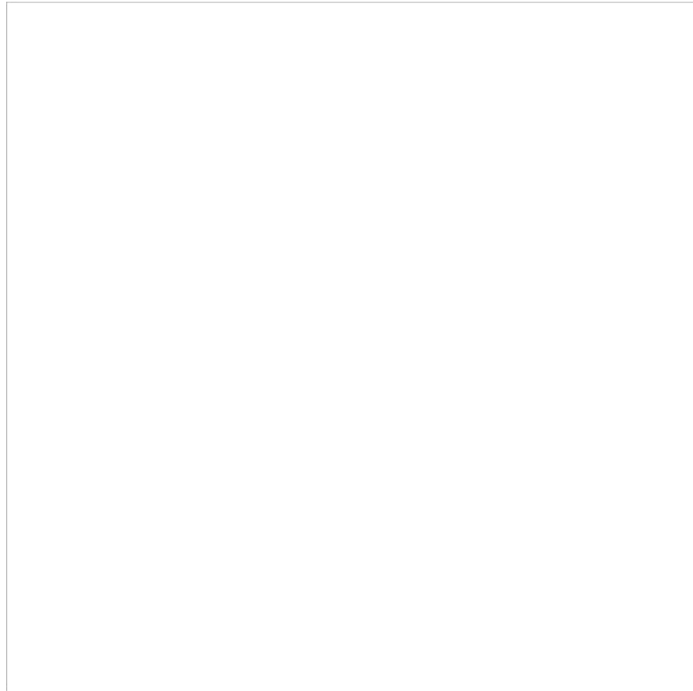
CARVANA LAUNCHES IN SAN DIEGO, EXPANDING WEST COAST PRESENCE WITH THIRD CALIFORNIA MARKET

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America's Finest City Gets the New Way to Buy a Car

SAN DIEGO--(BUSINESS WIRE)-- [Carvana](#) (NYSE: CVNA), a leading eCommerce platform for buying used cars, has launched in San Diego, giving residents a new way to buy a car. In less time than it takes to cross the Coronado bridge during rush hour, customers can shop more than 10,000 company-owned vehicles on Carvana.com, finance, purchase, schedule as-soon-as-next-day vehicle delivery and even trade in their current car.

This press release features multimedia. View the full release here: <http://www.businesswire.com/news/home/20180307005254/en/>



Carvana Brings Free, As-Soon-As-Next-Day Vehicle Delivery to San Diego, its 55th Market (Photo: Business Wire)

By ditching the dealership, Carvana customers get wider selection, considerable savings and a superior experience. All 10,000+ vehicles on Carvana.com are Carvana Certified and have passed a rigorous 150-point inspection with all features, imperfections and updated information about open safety recalls listed on the car's vehicle description page. Instead of four right turns around a dealership block, every Carvana customer is given a seven-day, money-back guarantee to ensure that their vehicle fits their life. And because they love the experience, Carvana customers have rated the company an average of 4.7 out of five stars across more than 14,000 verified third-party reviews.

"There are so many things the people of San Diego could be doing on a Saturday instead of wasting seemingly endless hours at the dealership," said Ernie Garcia, founder and CEO of Carvana. "By launching free delivery and making our national inventory of more than 10,000 vehicles available as soon as the next day, we're giving San Diego residents back their Saturdays."

Carvana has delivered vehicles to customers in 48 states, and offers free, as-soon-as next-day delivery to residents in 55 markets: Albuquerque (N.M.), Atlanta, Augusta (Ga.), Austin (Texas), Bakersfield (Calif.), Baltimore, Birmingham (Ala.), Bridgeport (Conn.), Charlotte (N.C.), Charleston (S.C.), Chattanooga (Tenn.), Chicago, Cincinnati, Cleveland, Columbia (S.C.), Columbus (Ohio), Corpus Christi (Texas), Dallas, Detroit, Ft. Myers (Fla.), Greensboro (N.C.), Greenville (S.C.), Hampton Roads (Va.), Houston, Huntsville (Ala.), Indianapolis, Jacksonville (Fla.), Kansas City (Kan.), Knoxville (Tenn.), Las Vegas, Los Angeles, Louisville (Ky.), Macon (Ga.), Memphis (Tenn.), Miami, Montgomery (Ala.), Nashville (Tenn.), Newark (N.J.), New Haven (Conn.), Oklahoma City, Orlando (Fla.), Philadelphia, Phoenix, Pittsburgh, Raleigh (N.C.), Richmond (Va.), San Antonio, Springfield (Mass.), St. Louis, Tampa (Fla.),

Tucson (Ariz.), Washington, D.C., Winston-Salem (N.C.) and now San Diego.

About Carvana (NYSE: CVNA)

Founded in 2012 and based in Phoenix, Carvana's (NYSE: CVNA) mission is to change the way people buy cars. By removing the traditional dealership infrastructure and replacing it with technology and exceptional customer service, Carvana offers consumers an intuitive and convenient online automotive retail platform. Carvana.com enables consumers to quickly and easily buy a car online, including finding their preferred vehicle, qualifying for financing, getting a trade-in value, signing contracts, and receiving delivery or pickup of the vehicle from one of Carvana's proprietary automated Car Vending Machines.

For further information on Carvana, please visit www.carvana.com, or connect with us on [Facebook](#), [Instagram](#) or [Twitter](#).

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