

NEWS

SOUTH CAROLINA JOINS SOUTHEAST LINEUP OF CARVANA MARKETS

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Columbia and Greenville Area Residents Can Now Buy a Car Completely Online and Have It Delivered as Soon as the Next Day

COLUMBIA, S.C. & GREENVILLE, S.C.--(BUSINESS WIRE)-- [Carvana](#) (NYSE: CVNA), a leading eCommerce platform for buying used cars, has put down roots in the Palmetto State with the launch of free, as-soon-as-next-day vehicle delivery to the Columbia and Greenville markets.

This Smart News Release features multimedia. View the full release here: <http://www.businesswire.com/news/home/20170524005138/en/>

South Carolina Joins Southeast Lineup of Carvana Markets. (Photo: Business Wire)

By visiting [Carvana.com](#), customers can search through Carvana's inventory of 7,300+ cars and finance, purchase and trade in a car 100 percent online in as little as 10 minutes. Through its advanced, proprietary technology, Carvana

puts the customer in control of the vehicle purchasing process, free of haggling and full of savings. In 2016 customers who purchased a car through Carvana saved an average of \$1,430 versus the Kelley Blue Book Suggested Retail Value. Customers also have the option to obtain personal financing terms by answering 10 questions, with no impact to their credit. This gives them precise payment terms for all vehicles in Carvana's company-owned inventory.

Once customers have completed the online purchase process, they can schedule home delivery of their vehicle as soon as the next day. Alternatively, if customers prefer to pick up their car personally, they can opt into Carvana's "Fly and Drive" program where Carvana will subsidize \$200 of airfare to a Car Vending Machine location in Austin, Dallas, Houston, Nashville or San Antonio.

Carvana's seven-day test-own gives customers the time, convenience and peace of mind to ensure their vehicle fits their life. Whether it's delivered to the customer's front door or picked up at a Car Vending Machine, every Carvana vehicle undergoes a rigorous, 150-point inspection process. Carvana never sells cars that have been in a reported accident or have frame damage.

"As we continue to expand our presence in the Southeast, we're proud to now include Columbia and Greenville on the growing list of cities with free, as-soon-as-next-day vehicle delivery," said Ernie Garcia, founder and CEO of Carvana. "With summer right around the corner, we hope their Saturdays can now be spent on the golf course or at the beach instead of at a dealership."

To date, Carvana has delivered cars to customers in 48 states. With this launch, Carvana now offers free, as-soon-as-next-day delivery to residents in 27 markets: Atlanta, Austin, Birmingham, Charlotte, Chicago, Cincinnati, Cleveland, Columbus, Dallas, Hampton Roads (Va.), Houston, Indianapolis, Jacksonville, Memphis, Miami, Nashville, Orlando, Philadelphia, Pittsburgh, Raleigh, Richmond, San Antonio, St. Louis, Tampa, Washington, D.C., and now Columbia and Greenville, S.C.

About Carvana (NYSE: CVNA)

Founded in 2012 and based in Phoenix, Carvana's (NYSE: CVNA) mission is to change the way people buy cars. By removing the traditional dealership infrastructure and replacing it with technology and exceptional customer service, Carvana offers consumers an intuitive and convenient online automotive retail platform, with a fully transactional website that enables consumers to quickly and easily buy a car online, including finding their preferred vehicle, qualifying for financing, completing the purchase and loan with signed contracts, and receiving delivery or pickup of the vehicle from one of Carvana's proprietary automated Car Vending Machines.

For further information on Carvana, please visit www.carvana.com, or connect with us on [Facebook](#), [Instagram](#) or [Twitter](#).

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