

NEWS

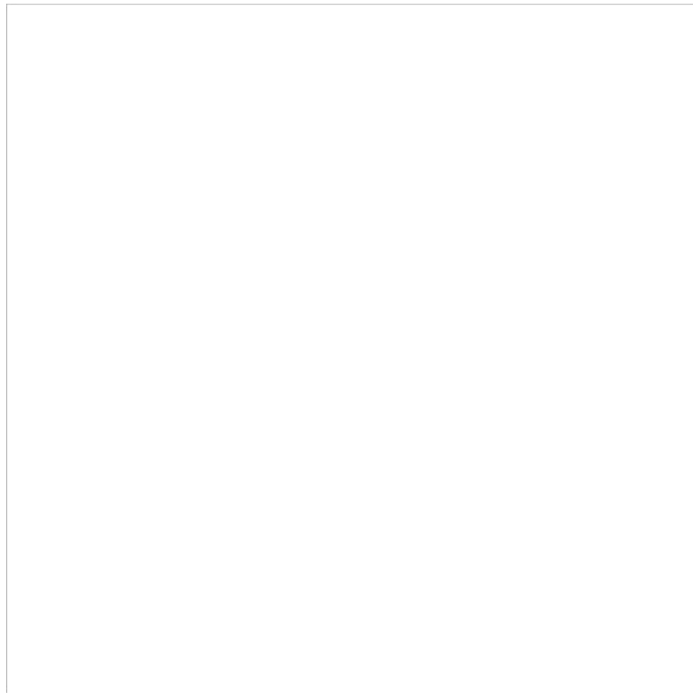
CARVANA BRINGS CONVENIENCE AND TRANSPARENCY TO CAR BUYING IN THE NORTHEAST WITH FOUR NEW MARKET LAUNCHES

Feb 28, 2018

Now Residents in Hartford, Bridgeport, New Haven and Springfield Can Ditch the Dealership

HARTFORD, Conn.--(BUSINESS WIRE)-- [Carvana](#) (NYSE: CVNA), a leading eCommerce platform for buying used cars, is expanding its presence on the eastern seaboard faster than you can say, "Nor'easter." With the ability to shop more than 10,000 company-owned vehicles on Carvana.com, finance, purchase and even trade in their existing vehicle in as little as 10 minutes, customers in Hartford (Conn.), Bridgeport (Conn.), New Haven (Conn.) and Springfield (Mass.) now get free, as-soon-as-next-day vehicle delivery.

This press release features multimedia. View the full release here: <http://www.businesswire.com/news/home/20180228005283/en/>



Carvana expands its free, as-soon-as-next-day vehicle delivery to four markets in the Northeast (Photo: Business Wire)

Free of the costly overhead and hidden fees of the traditional dealership, Carvana saves customers valuable time and money with an online, transparent purchase process. All 10,000+ vehicles on Carvana.com are Carvana Certified and have passed a rigorous 150-point inspection, have never been in a reported accident, and have no frame damage. All features, imperfections and updated information about open safety recalls are listed on the car's vehicle description page. Additionally, every Carvana customer is given a seven-day, money-back guarantee to ensure that their vehicle fits their life.

"Residents in Hartford, Bridgeport, New Haven and Springfield have varying needs when it comes to vehicles, whether it's a daily driver that can fit into tight on-street parking in the city, or a minivan that can get the kids and all their equipment to hockey practice," said Ernie Garcia, founder and CEO of Carvana. "We look forward to meeting those needs with our national inventory of more than 10,000 vehicles and free delivery, while saving them from hours of haggling and hassle at a traditional dealership."

Carvana has delivered vehicles to customers in 48 states, and offers free, as-soon-as next-day delivery to residents in 54 markets: Albuquerque (N.M.), Atlanta, Augusta (Ga.), Austin (Texas), Bakersfield (Calif.), Baltimore, Birmingham (Ala.), Charlotte (N.C.), Charleston (S.C.), Chattanooga (Tenn.), Chicago, Cincinnati, Cleveland, Columbia (S.C.), Columbus (Ohio), Corpus Christi (Texas), Dallas, Detroit, Ft. Myers (Fla.), Greensboro (N.C.), Greenville (S.C.), Hampton Roads (Va.), Houston, Huntsville (Ala.), Indianapolis, Jacksonville (Fla.), Kansas City (Kan.), Knoxville (Tenn.), Las Vegas, Los Angeles, Louisville (Ky.), Macon (Ga.), Memphis (Tenn.), Miami, Montgomery (Ala.), Nashville (Tenn.), Newark (N.J.), Oklahoma City, Orlando (Fla.), Philadelphia, Phoenix, Pittsburgh, Raleigh (N.C.), Richmond (Va.), San Antonio, St. Louis, Tampa (Fla.), Tucson (Ariz.), Washington, D.C., Winston-Salem (N.C.)

and now Bridgeport (Conn.), Hartford (Conn.), New Haven (Conn.) and Springfield (Mass.).

About Carvana (NYSE: CVNA)

Founded in 2012 and based in Phoenix, Carvana's (NYSE: CVNA) mission is to change the way people buy cars. By removing the traditional dealership infrastructure and replacing it with technology and exceptional customer service, Carvana offers consumers an intuitive and convenient online automotive retail platform. Carvana.com enables consumers to quickly and easily buy a car online, including finding their preferred vehicle, qualifying for financing, getting a trade-in value, signing contracts, and receiving delivery or pickup of the vehicle from one of Carvana's proprietary automated Car Vending Machines.

For further information on Carvana, please visit www.carvana.com, or connect with us on [Facebook](#), [Instagram](#) or [Twitter](#).

View source version on businesswire.com: <http://www.businesswire.com/news/home/20180228005283/en/>

Carvana
Kate Carver, 212-656-9148
carvana@olson.com

Source: Carvana