

## **NEWS**

## CARVANA UPS CAR BUYING HORSEPOWER IN LEXINGTON, OFFERING FREE DELIVERY

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Area Residents Can Shop More Than 10,000 Vehicles Online, With As-Soon-As-Next-Day Delivery

LEXINGTON, Ky.--(BUSINESS WIRE)-- Carvana (NYSE: CVNA), a leading e-commerce platform for buying used cars, launched in Lexington today, offering its online car buying solution and free delivery service in its 57<sup>th</sup> market to date and second market in the Bluegrass State. Customers can shop more than 10,000 vehicles on Carvana.com, finance, purchase, schedule as-soon-as-next-day vehicle delivery and even trade in their current car in as little as 10 minutes.

This press release features multimedia. View the full release here: https://www.businesswire.com/news/home/20180404005344/en/

Carvana Expands Kentucky Presence with Lexington Market Launch (Photo: Business Wire)

Carvana is saving customers valuable time and money by giving them the freedom and flexibility to shop more than 10,000 vehicles on Carvana.com from the comfort of home or on the go via their mobile device. No more

weekends wasted at the dealership, no more haggling and hidden dealership fees. Customers purchase their vehicle online and it arrives in their driveway as soon as the next day. Every Carvana vehicle comes with a seven-day test-own period, so instead of four right-hand turns around a dealership block, the customer has time to ensure the vehicle fits their life. All vehicles on Carvana.com are Carvana Certified and have passed a rigorous 150-point inspection, have never been in a reported accident and have no frame damage. Features, imperfections and updated information about open safety recalls are listed on the car's vehicle description page.

Carvana customers rate the company an average of 4.7 out of five stars across more than 15,000 verified third-party reviews, sharing how their exceptional customer experiences are making car buying fun again.

"Our mission is to change the way people buy cars," said Ernie Garcia, founder and CEO of Carvana. "Expanding into Lexington less than a year after our Kentucky debut in Louisville shows that residents in the area are welcoming that new way to buy cars – and we're proud to deliver on it."

Carvana has delivered vehicles to customers in 48 states, and offers free, as-soon-as next-day delivery to residents in 57 markets: Albuquerque (N.M.), Atlanta, Augusta (Ga.), Austin (Texas), Bakersfield (Calif.), Baltimore, Birmingham (Ala.), Bridgeport (Conn.), Charlotte (N.C.), Charleston (S.C.), Chattanooga (Tenn.), Chicago, Cincinnati, Cleveland, Columbia (S.C.), Columbus (Ohio), Corpus Christi (Texas), Dallas, Denver, Detroit, Ft. Myers (Fla.), Greensboro (N.C.), Greenville (S.C.), Hampton Roads (Va.), Houston, Huntsville (Ala.), Indianapolis, Jacksonville (Fla.), Kansas City (Kan.), Knoxville (Tenn.), Las Vegas, Los Angeles, Louisville (Ky.), Macon (Ga.), Memphis (Tenn.), Miami, Montgomery (Ala.), Nashville (Tenn.), Newark (N.J.), New Haven (Conn.), Oklahoma City, Orlando (Fla.), Philadelphia, Phoenix, Pittsburgh, Raleigh (N.C.), Richmond (Va.), San Antonio, San Diego, Springfield (Mass.), St. Louis, Tampa (Fla.), Tucson (Ariz.), Washington, D.C., Winston-Salem (N.C.) and now Lexington (Ky.).

## **About Carvana (NYSE: CVNA)**

Founded in 2012 and based in Phoenix, Carvana's (NYSE: CVNA) mission is to change the way people buy cars. By removing the traditional dealership infrastructure and replacing it with technology and exceptional customer service, Carvana offers consumers an intuitive and convenient online automotive retail platform. Carvana.com enables consumers to quickly and easily buy a car online, including finding their preferred vehicle, qualifying for financing, getting a trade-in value, signing contracts, and receiving delivery or pickup of the vehicle from one of Carvana's proprietary automated Car Vending Machines.

For further information on Carvana, please visit www.carvana.com, or connect with us on Facebook, Instagram or Twitter.

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