

## NEWS

# CARVANA CONTINUES RAPID EXPANSION, LAUNCHES FOUR NEW MARKETS IN TWO MIDWEST STATES

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Carvana Now Offers Free, As-Soon-As-Next-Day Delivery to Grand Rapids, Lansing, Flint, Fort Wayne

GRAND RAPIDS, Mich.--(BUSINESS WIRE)-- [Carvana](#) (NYSE: CVNA), a leading e-commerce platform for buying used cars, launched in four additional markets today, offering its free, as-soon-as-next-day vehicle delivery to Grand Rapids, Lansing and Flint, Michigan; and Fort Wayne, Indiana. Whether smitten with the mitten in Michigan, or "in the heart of it all" in Fort Wayne, area residents now have a new way to buy a car. From the comfort of home or on the go via their mobile device, Carvana customers can shop more than 10,000 vehicles, finance, purchase, and even sell their current vehicle to Carvana, then schedule as-soon-as-next-day delivery to their driveway in as little as 10 minutes.

This press release features multimedia. View the full release here: <https://www.businesswire.com/news/home/20180829005054/en/>

Carvana has expanded in Michigan and Indiana, now offering as-soon-as-next-day delivery in Grand Rapids, Lansing, Flint and Fort Wayne. (Photo: Business Wire)

By ditching the dealership and shopping online, Carvana customers save valuable time and money. All vehicles are Carvana Certified, have undergone a rigorous 150-point inspection, have no frame damage and have never been in a reported accident. Features, imperfections and updated information about

open safety recalls are listed on the car's vehicle description page. To provide added peace of mind and ensure the vehicle fits the customer's life, every Carvana vehicle comes with a seven-day return policy; an upgrade from the traditional four right-hand turns around the dealership block.

"Consumers in the Midwest are responding favorably to the new way to buy a car," said Ernie Garcia, founder and CEO of Carvana. "We are proud to provide an easy, convenient car buying solution to Grand Rapids, Lansing, Flint and Fort Wayne residents by expanding our presence in those cities."

Carvana established its presence in Indiana in November 2016, launching in Indianapolis; and in Michigan in July 2017, launching in Detroit. With the addition of Grand Rapids, Lansing, Flint and Fort Wayne, Carvana now services more than 75 markets across the U.S.

### About Carvana (NYSE: CVNA)

Founded in 2012 and based in Phoenix, Carvana's (NYSE: CVNA) mission is to change the way people buy cars. By removing the traditional dealership infrastructure and replacing it with technology and exceptional customer service, Carvana offers consumers an intuitive and convenient online car buying and financing platform. Carvana.com enables consumers to quickly and easily shop more than 10,000 vehicles, finance, trade-in or sell their current vehicle to Carvana, sign contracts, and schedule as-soon-as-next-day delivery or pickup at one of Carvana's proprietary automated Car Vending Machines.

For further information on Carvana, please visit [www.carvana.com](http://www.carvana.com), or connect with us on [Facebook](#), [Instagram](#) or [Twitter](#).

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